

CASE STUDY

Hitachi Capital Vehicle Solutions (HCVS) is one of the UK's leading, award winning providers of vehicle leasing and fleet management services. It introduced Key2 as a complete end to end system, going fully live in 2020. Key2 replaced all current systems which were introduced in 2004.

- Fleet Size: 30,000 cars, 28,000 LCVs, 7,500 HGVs
- Key Personnel: Jon Lawes (Managing Director)

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It is a complete end-to-end system, which manages all aspects of HCVS's fleet from designing and building the most complex commercial vehicle order through to disposal. HCVS is fully utilising Key2's complete contract management and finance functionality as well all of its asset management modules.

One of the most important areas of fleet for both HCVS and their customers is fleet compliance and the system has been set up to understand all compliance regimes. HCVS worked in partnership with Jaama to enable Key2 to provide a holistic truck compliance schedule, which can display all planned events then split by asset and/or customer. It is the result of integrating many external supplier systems together within Key2 to provide that powerful compliance picture which is another major benefit of the system's potential.

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“It was the only system we reviewed that could accommodate a wide range of cars, commercial vehicles and plant. It helps that Jaama are fleet people who understand our business and our industry, which has been evident during all aspects of configuring the system, right down to the online training.

“Importantly Key2 gives us the modern dynamic software architecture that will enable us to run a much larger fleet in the future.”

Jon Lawes - Managing Director