

# Key2

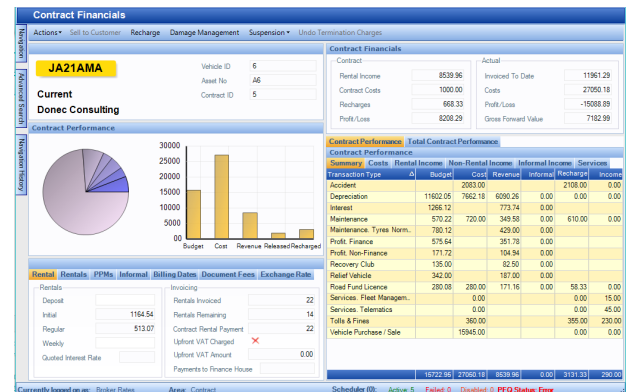
## CONTRACT

## HIRE AND LEASING



### Key2 Contract Hire and Leasing

As a contract hire and leasing or fleet management company your business is complex in nature. With many variables, your market is constantly changing. This drives a requirement for an intelligent, configurable business system to help you compete in a competitive market place by controlling costs, and gives you the tools to make informed predictions and add value and satisfaction for your customers.



Our award-winning Key2 Contract Hire and Leasing software gives you the tools to:

- ✓ Streamline and automate your business processes.
- ✓ Drive down operating costs.
- ✓ Identify opportunities to increase efficiency and profitability.

Integration with internal or external systems enables Key2 to be used as a totally cohesive business solution, managing all assets from cradle to grave and from quotation through to disposal as well as having fully integrated CRM and accounting functionality.

### Enhance Your Product Offering and Customer Service

Key2 Contract Hire and Leasing allows you to give an enhanced personalised service to your customers through:

- ✓ Online customer branded portals - your customers can view all real time information relating to their fleet at anytime.
- ✓ Driver licence checking - ensure your customers' drivers are legally permitted to drive with secure online licence checking with the DVLA.
- ✓ Driver app (MyVehicle app) - allow your customers' drivers to access information specifically related to their company and vehicle while out on the road and out of hours through a personalised driver app. The app provides immediate solutions to a whole host of regular driver queries, such as what to do and who to call in the event of a breakdown or accident and where to go for replacement tyres or glass.



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## Increase Profitability

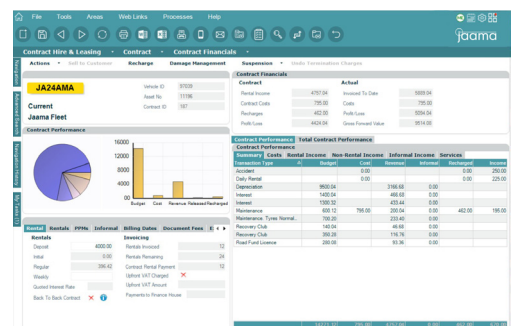
Accounts and finance are at the core of a profitable business and Key2 comes with a fully integrated, multi-currency financial accounting system eliminating the need for third party accounting software. Specifically designed with the financial operation of a contract hire and leasing organisation in mind it handles all transactional aspects.

Inbuilt rule sets mean that updated data will trigger alerts through intelligent exception management and update all integrated modules.

## Accurate Quotations Through to Contract Value

Vehicle Quotations is a simple yet powerful and flexible web-based quotation tool, enabling the provision of accurate, real time vehicle quotations for the supply of any make/model of vehicle over any period of time.

- ✓ Utilises industry standard vehicle related data from providers such as CAP, Motorconsult and KeeResources.
- ✓ Pre-set customer specific requirements for each agreed contract.
- ✓ The flexibility to select optional extras whilst ensuring conflicting accessories cannot be selected.
- ✓ Unlimited comparative summary quotations or individual quotations to enable the customer to selectively choose their vehicle.
- ✓ Contract performance analysis will enable you to identify profitable contracts and assets and replicate your success.



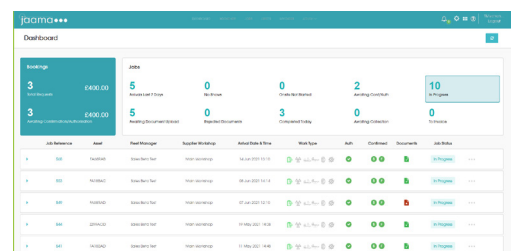
## Maintenance Exchange

Maintenance Exchange connects with Key2 - Jaama's award-winning fleet, asset and driver management solution or it can interface with other third party fleet systems. The 'end to end' system allows:

- ✓ Seamless maintenance booking.
- ✓ Authorisation of work.
- ✓ Invoicing and auditing of vehicle maintenance work.

This exciting platform streamlines the exchange of vehicle maintenance information along with related documentation between maintenance suppliers and fleet management companies or end-user fleets, including:

- ✓ MoT certifications.
- ✓ Commercial vehicle inspection sheets (checklists).
- ✓ Servicing and routine maintenance documents.



### Understanding Your Business Data to Grow Your Operation

Embracing technology and constantly monitoring and modernising business processes will help to ensure your business remains ahead of the competition, cost effective and compliant.

Key2 includes a robust intuitive reporting function with an immense suite of standard reports as well as a user-friendly powerful report writing tool allowing you to report on any field within the system.

- ✓ Schedule reports to automatically run and be distributed without manual intervention.
- ✓ Tactically analyse and manipulate data to make accurate predictions and strategic management decisions.

### Go Paperless

Our aim is to enable customers to work in a paperless environment and run their fleets from anywhere.

- ✓ Electronic storage of vehicle and driver documents such as driver licences, vehicle V5C registration records, MoT and vehicle compliance documentation.
- ✓ eSignature enables a document to be sent, signed using an electronic signature, and instantly returned back into Key2 which expedites any process that requires documents to be printed, signed and then manually uploaded back into the system.

### Information Security, Quality and Data Protection

We take Information security, quality and data protection very seriously and Jaama's core Key2 software meets the most rigorous standards.

- ✓ ISO:27001 and ISO:9001 certification.
- ✓ Fully GDPR compliant.



### Key2 Contract Hire and Leasing Customers Include:



*"It takes away a lot of manual intervention from keeping the fleet compliant and enables us to ramp up our fleet expansion plans without the need to employ more people. It ticked every box against what we needed from a system."*

**Mike Cooke**, Head of Fleet, Herd Hire



*"The ease and flow with which users can view contracts, track a vehicle, see its full history and related financials means that we are focusing less on systems and more on customers. Key2 is supporting Prohire whereas our old system was being supported by Prohire."*

*"The benefits that we and our customers have gained from Key2 far outweigh any other systems we saw. Prior to Key2 we had financials, operations and sales all in different areas. Key2 has brought all aspects of the Prohire business together enabling all users to have total visibility of any asset. The seamless process has eliminated any requirement for manual intervention and processing with the paper trail reduced."*

**Jim McAlinden** – Group IT Manager, Prohire



Switching software supplier or procuring a new system has never been easier.

For further information as to why Jaama is the industry's benchmark for quality and innovation and is recognised as the most advanced software supplier in the market, and to arrange a demonstration of our software, please contact us today.